

# ALDRICH

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## OVERVIEW

Aldrich Capital Group is a multi-strategy private investment firm focused on acquiring controlling and non controlling interests in mature and growing investments which can benefit from the firm's operating experience and flexible capital base. Aldrich Capital was formed by a private group of investors who specialize in roll-up strategies, turnarounds, growth plays and strategic management of industry-leading businesses in Niche Manufacturing, Real Estate, Supply Chain Management, Technology (enabled services), Telecommunications, Information Systems, Consumer Products, Media, Healthcare, and Logistics.

Our investment strategy is based on a value-create approach. We focus on building long-term relationships with our partners in any given transaction while providing financial and operational support to the management. There is no "one type" of a Aldrich Capital Group transaction – instead, the firm is focused on non-core and attractively valued situations where it can create superior returns through its operating skills, experienced management oversight, understanding of optimal exit alternatives and speed of execution.

The Aldrich Capital team of professionals possesses all of the core competencies of a traditional corporate management team. The firm has dedicated experts in sales & marketing, accounting & tax, real estate, finance, human resources, information technology and legal. This combined experience enables our firm to identify, acquire and through sustainable business principals, convert good companies into exceptional companies.

## INVESTMENT PHILOSOPHY

Our overall approach to sourcing, evaluating and closing investments embodies the highest levels of confidentiality, professionalism and certainty. We are focused on building value over the long term and reinvesting earnings to grow the equity value of our portfolio companies. We remain fully committed to consummating a timely, concise transaction with the highest degree of certainty, therefore providing a seamless integration that will prevent erosion within the targeted acquisition.

**Aldrich's acquisition criteria may exhibit some or all of the following characteristics:**

- » Geographically located in North America, South America, Europe and Asia
- » Companies generating revenues ranging between \$20 million to \$800 million
- » Corporate Divestitures
- » Companies with an established blue-chip customer base
- » Time Critical Opportunities
- » Turnaround opportunities
- » Industry consolidation
- » Mature and established brands
- » Equity and Mezzanine positions in residential, commercial and industrial real estate development

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## THE TEAM

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We prefer to develop long-term, working partnerships with management teams, boards, sponsors, and other deal participants. This value-added investment approach enables us to respond rapidly to a company's financial and operational needs and to devote effort as needed to improve enterprise value.

## OUR FOCUS

At Aldrich, we are extremely effective at identifying strategic mergers and acquisitions, as well as other value enhancement opportunities. Once prime companies and opportunities are identified we pride ourselves on our strong analytical skills and ultimately our decisiveness and unwavering focus in executing seamless transactions which result in long term, sustainable value creation.

We look to identify companies that possess strong positions in attractive niche markets, but whose current financial performance or growth potential are being impacted by the need to implement operational improvements, re-structure the capital base and/or augment their management team.

During the acquisition process we remain fully committed to consummating a timely, concise transaction with the highest degree of certainty, therefore providing a quick integration that will prevent erosion within the targeted acquisition. As a hybrid financial and strategic investor, Aldrich approaches its investments without predetermined exit strategies; our experience and expertise allows us to form “entry” strategies focused on long-term value creation.

Before a transaction closes, we have already built a transition plan, identified operational issues, and developed a long-term business strategy. From HR and legal to IT and finance, we have the practical knowledge and experience necessary to help build out a company's infrastructure.

## CONTACT US

### ALDRICH CAPITAL GROUP

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